

## CULTIVATING COLLABORATIVE TEAMS

**Team-based work** has become the predominant way to get work done. Many teams go through the motions – but few know how to really collaborate.

**True collaboration cannot be mandated** and is more than coordination of effort.

and de-motivates—
team members to be
team players?

Ultimately, **individuals decide** whether to collaborate or not. Their decision is as much **emotional** as it is **rational**.

Past research has looked at highly collaborative teams and identified key factors for their success. Our **unique survey methodology** takes this a step further by looking at **team player motivations & behaviors**.

#### PARTICIPATE FOR FREE

#### **Individuals**

You can take our 10-minute online survey at: collaborative-capacity.com

#### **Organizations**

Please contact us at: 347-725-1757 info@collaborative-capacity.com

## WHAT'S IN IT FOR YOU?

## Actionable, strategic and behavioral suggestions to foster greater collaboration on your team

You will be invited to a free webinar and receive a report that includes:

- → Root causes for gaps between actual & ideal team experiences
- ightarrow Applicable suggestions about what you can do to cultivate collaboration on your team

Organizations will receive a unique report based exclusively on responses from their own employees. The report will benchmark their specific findings against those of best-in-class companies and highlight ways to improve team collaboration.



#### COLLABORATIVE COACHIN



# ABOUT OUR Survey Methodology

#### THOUGHTS AND FEELINGS

DRIVE OUR DECISION
TO COLLABORATE—
THAT'S WHY WE ASK FOR BOTH

Resonance survey methodology emulates the brain's natural processes by asking for spontaneous emotions...

→ Imagine an ideal experience of team collaboration

→ Then think about your typical experience with team collaboration on a current or recent team This survey
combines insights from
behavioral decision-making
with web technology to
provide new insights about
team collaboration.

...and then combining rational thinking by asking...

- → How strong is your feeling?
- → Exactly what feeling is it?
- → Is it from the stimulus or already in you?
- $\rightarrow$  Why do you feel this way?



The combination of qualitative and quantitative, rational and emotional feedback allows powerful conclusions about structural and emotional enablers for a collaborative team culture.

#### What the survey will tell us:

- $\rightarrow$  Understand who feels engaged vs. frustrated about actual experience of team collaboration
- → Quantify the gap between ideal and actual team experience
- ightarrow Understand root causes for the difference between ideal and actual experience of team collaboration
- → Anticipate obstacles to greater collaborative capacity and team performance
- ightarrow All the above data will be available by demographic and role-related factors.

A BRAND NEW METRIC CAPTURING TEAM PASSION FOR COLLABORATION:

#### NET PASSION

The percentage of employees enthusiastically engaged vs. those inhibited/at risk—provides a key performance metric for the collaborative capacity of a team.

